


PERSONAL INFO

CONTACT

 64 0225143557

 Sahil.main365@gmail.com

 6 Goh Place Manurewa,
2105, The Gardens

CERTIFICATIONS

HORNBY HIGH SCHOOL Graduated 2012 - 2020

Hitting Target - FoodStuffs

CERTIFICATE University Preparation Graduated 2021

Zero to Hero – Python Introduction Certificate
Completed 2023 - 2023

JavaScript 1 - Auckland university

Python 1 - Auckland university

QUALIFICATIONS

Toi Ohomai New Zealand Certificate
in Real Estate (Salesperson) (Level 4)

Currently studying at Auckland
University Bachelor of Commerce -
Accounting & Finance

AVAILABILITY

Monday Tuesday Wednesday
Thursday Friday Saturday Sunday

INTEREST

Movie, Travelling, Gym, Sports

NETFLIX

Food, Technology, Computer,
Business, Property
Outdoors

SAHIL S KUMAR



PROFILE

Licensed Real Estate Salesperson (Level 4) with a strong academic foundation in Accounting and Finance and a clear long term commitment to the property industry.

I combine financial literacy, market awareness and compliance knowledge with strong communication skills and a disciplined work ethic. Experienced in high-performance environments, I understand accountability, professionalism, and client service standards. Motivated to build a long term career across residential sales, property management and property investment sectors.



LICENSING & EDUCATION

- New Zealand Certificate in Real Estate (Salesperson) – Level 4
Toi Ohomai Institute of Technology
- Bachelor of Commerce – Accounting & Finance
University of Auckland (Current)
- University Preparation Certificate
- REAL ESTATE KNOWLEDGE & COMPETENCIES

- Residential sales process from listing to settlement
- Buyer qualification and seller engagement
- Comparative Market Analysis (CMA) fundamentals
- Sale & Purchase Agreement structure
- Auction and private treaty processes
- REA Code of Conduct understanding
- AML/CFT compliance awareness
- LIM reports, titles, easements and covenants awareness
- Property marketing fundamentals (digital & print)
- Open home procedures and compliance
- Basic tenancy and property management principles
- Market research and suburb-level analysis



PERSONAL STATEMENT

Licensed Real Estate Salesperson (Level 4) and Commerce student specialising in Accounting and Finance, with a strong interest in property markets, valuation, and long term asset growth. I combine financial literacy with practical knowledge of residential sales processes and compliance requirements. Analytical, disciplined, and professionally presented, I am motivated to contribute to a high performing real estate team while building expertise across sales, property management, and property investment.

WORK EXPERIENCE

Warehouse Assistant **Foodstuffs | 2018 – 2025**

- Worked in performance-driven, target-based environment
- Maintained high levels of accuracy and accountability
- Operated forklifts (licensed)
- Trained new staff and supported reporting
- Recognised for reliability and productivity

Pharmacy Assistant **Chemist Warehouse**

- Delivered high volume customer service
- Handled enquiries professionally and calmly
- Supported compliance focused operational procedures
- Maintained professional presentation and standards

Client Engagement

- Confident verbal communication
- Professional and approachable manner
- Experience handling objections and enquiries
- Calm under pressure

Organisation & Compliance

- Strong documentation accuracy
- Experience working within regulated environments
- Detail-focused and process driven

Work Ethic & Discipline

- Long term employment history demonstrating reliability
- Punctual and accountable
- Self motivated and performance oriented

PROPERTY MARKETING AWARENESS

- Understanding of digital listing platforms (Trade Me Property, Realestate.co.nz)
- Basic knowledge of social media promotion
- Photography interest (useful for property presentation)
- Awareness of branding and online positioning

MOBILITY

- Full Class 1 Driver Licence
- Own reliable transport
- Flexible with working evenings and weekends

PROFESSIONAL DEVELOPMENT

- Ongoing study of Auckland property market trends
- Regular suburb-level market analysis and sales tracking
- Continuous learning in negotiation and sales psychology
- Self study in property investment and valuation principles

LICENCE

Class 1 Full Drivers licence

High Reach Licence

ACHIEVMENTS

3rd Place business / entrepreneur contest

SKILLS SET

- Time management
- Teamwork / collaboration
- Communication skills
- Problem-solving
- Adaptability / flexibility
- Attention to detail Work
- ethic / reliabiliy
- Organisation skills Ability to
- follow instructions Health &
- safety awareness

EXTRA SKILLS


Photoshop 


Microsoft Photo editing 


Video Editing Basic 


computer literacy & Marketing 


SOFT SKILLS

Customer service 

Flexibility 

attention to detail 

Leadership 

work under pressure 

LANGUAGES

English  93%

Hindi  48%

Fiji Hindi  90%

SAHIL KUMAR



REFERENCES




REFERENCE 1

JOHN KOIA

FOODSTUFFS AMBIENT DC MANAGER

CHRISTCHURCH ISLINGTON

JOHN.KOIA

 021 849

Available Upon Request




REFERENCE 2

LAVINIA FURGAVAKA

FOODSTUFFS AMBIENT DC SUPERVISOR & TEAM LEADER

LAVINIA.F

 021 255

Available Upon Request




REFERENCE 3

LILY BRYANT

EX CO-WORKER

LILYBRYAN

 022 408

Available Upon Request